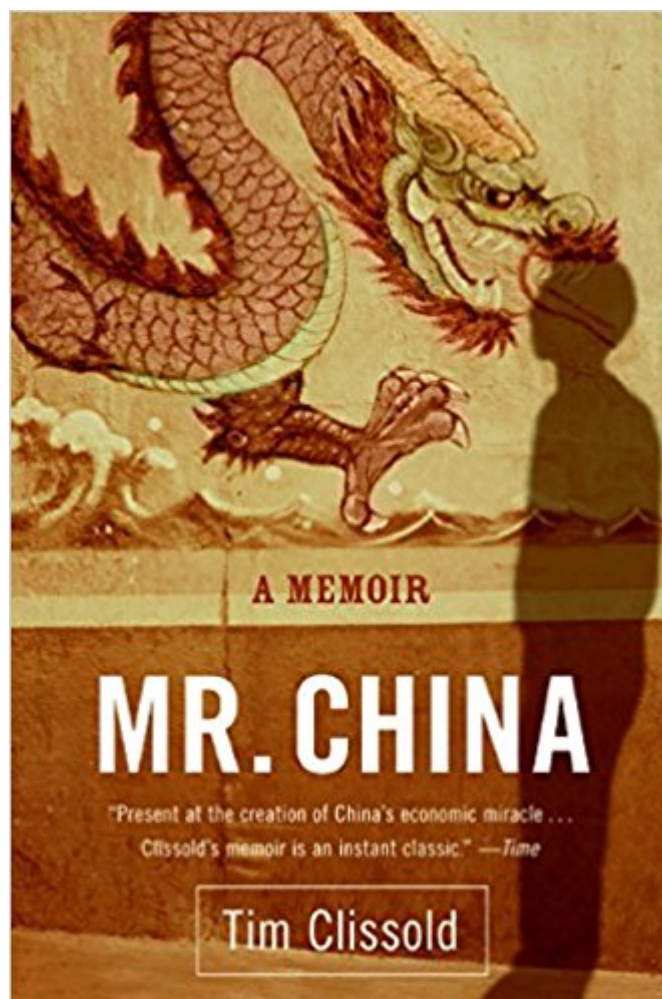


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# Mr. China: A Memoir



## Synopsis

Mr. China tells the rollicking story of a young man who goes to China with the misguided notion that he will help bring the Chinese into the modern world, only to be schooled by the most resourceful and creative operators he would ever meet. Part memoir, part parable, Mr. China is one man's coming-of-age story where he learns to respect and admire the nation he sought to conquer.

## Book Information

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## Customer Reviews

The title of this book, MR. CHINA, refers to the notion in the early 1990's that many Westerner businessmen wanted to be the first to get inside China's nascent boom, to become a "master of the universe" with respect to the People's Republic. While the winner is ostensibly the author's mysterious business partner, known only as Pat, the author lays his own claim to that award. By the end of this book, however, it's quite clear that no Westerner could ever be "Mr. China," and that those who chased earliest and hardest missed out almost completely on the real blossoming of mainland China's relationship with Western business. The author's near miss bicycling through a dark tunnel, intended as a metaphor about the emerging China, seems far more apt as a metaphor for his own decade of hopeless running in place. In MR. CHINA, Tim Clissold tells a remarkable story of some of the first Western business forays into China during the 1990's. The model seemed simple enough - bring Wall Street to the People's Republic by raising huge sums of capital in an investment fund, trade that capital for majority shares in going businesses that seemed promising, infuse them with new technology and management practices, then buy up weaker competitors and

consolidate them into massive, unbeatable players in the domestic and export markets. Of course, it was all far easier on paper than it was in reality, and that is the crux of Mr. Clissold's story. By any measure, Clissold's tale is a businessperson's nightmare, a sort of Wall Street meets the Wild, Wild East.

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